

Healing Practice Director

BSA LifeStructures is seeking a dynamic and experienced Architecture Leader to support and guide our firm's Principals in client selection and project pursuits within the Healing (Healthcare) practice. This role is crucial for positioning BSA LifeStructures as an industry leader and driving our continued success in the market.

What You'll Do

As the strategic leader of the Healing practice at BSA LifeStructures, you will be instrumental in guiding and supporting Principals by leading, managing, and ensuring accountability. Your role will involve pursuing and securing large projects over \$80M, achieving revenue targets, and maintaining high proposal and interview success rates. You will collaborate with Principals to identify key opportunities, select clients strategically for long-term success, and sustain relationships with top-tier clients. Additionally, you will develop and promote practice-related content, elevate the firm's national presence through speaking engagements and publications, and work with the president to build a national platform for expertise delivery and revenue growth. Representing the company at industry events, engaging in continuous education, and mentoring colleagues will also be essential aspects of your role.

Education/Experience

- **Educational Background:** Accredited Bachelor's or Master's Degree in Architecture.
- **Professional Licensure:** Professional Licensure in Architecture, with an NCARB certificate preferred.
- **Experience:** At least 15 years of relevant experience, with a strong focus in healthcare projects.

Why BSA LifeStructures?

At BSA LifeStructures, we empower our team members to make a meaningful impact. As a 100% employee-owned firm, you'll have a direct financial stake in our growth and success while benefiting from a collaborative and innovative environment. Join us and be part of a team dedicated to creating spaces that support healing, learning, and discovery.

Exceptional Benefits

We offer a comprehensive benefits package from day one, including:

- Medical, dental, and vision coverage
- Flexible Time Off (FTO)
- Parental leave
- Hybrid work schedule

- Paid volunteer time and a giving back Program
- Employer-matched retirement funds and Employee Stock Ownership Plan (ESOP)
- Modern, collaborative work environment with free parking at all studios

Why You'll Thrive at BSA LifeStructures

Our core values define us:

- **Partners:** Our employee-owners value team success as well as individual success.
- **Purposeful:** Our experts are solution oriented, creating inspired solutions in healing, learning, and discovery environments.
- **Learners:** We are constantly striving for expertise and sharing knowledge.
- **Owners:** We are committed to a culture of empowerment; thinking and acting like employee-owners to ensure the success of our clients and our business.
- **Ideal Team Players:** We are humble, hungry, and smart.

If these values resonate with you, we encourage you to apply and take the next step in your career with BSA LifeStructures!

Apply Online at: <https://workforcenow.adp.com/healingpracticedirector>

BSA LifeStructures is an equal opportunity employer